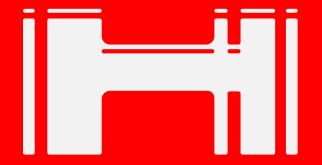
# Harman Furniture Group Limited

祥祥源家居集团有限公司

Company Profile



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- 03. Company Overview
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- 10. Fabrication Process
- 14. Present/Past Collaborations
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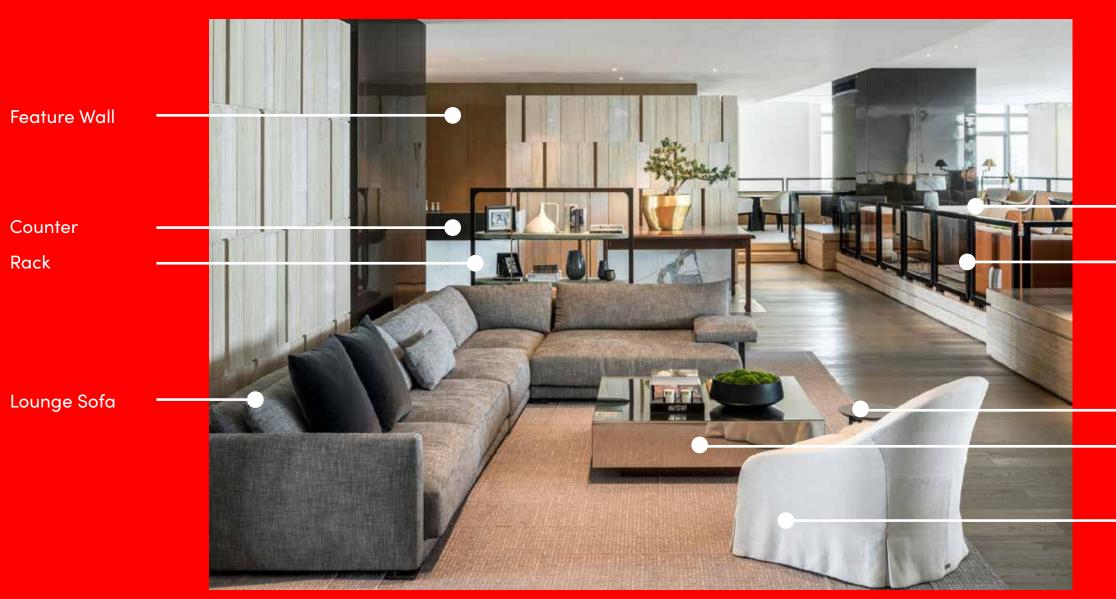


# Company Overview



### Harman Services

- Custom furniture fabrication for hotel public areas & rooms (fixed and loose furnitures)
- Technical detailing on furnitures
- Furniture material sourcing/matching
- Experienced installers on site for supervision/installation
- Procurement of goods within the hotel ecosystem



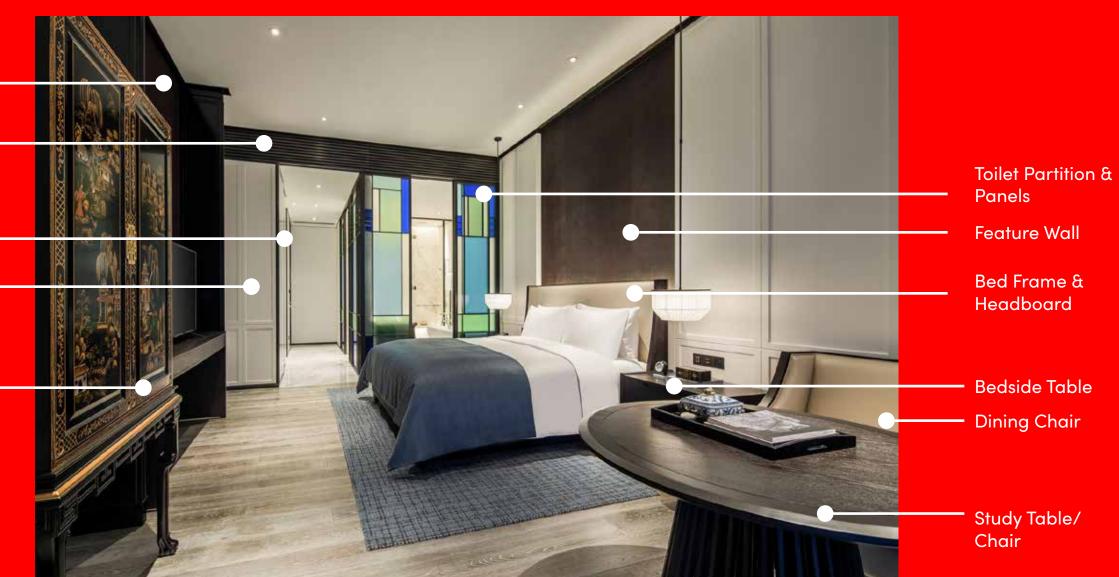
Dining table & Chair

Ballustrade

Side Table Coffee Table

Lounge Chair

Foshan Sofitel, Public



Foshan Sofitel, Room

TV Cabinet

Louvers

Wardrobe

**Wall Panels** 

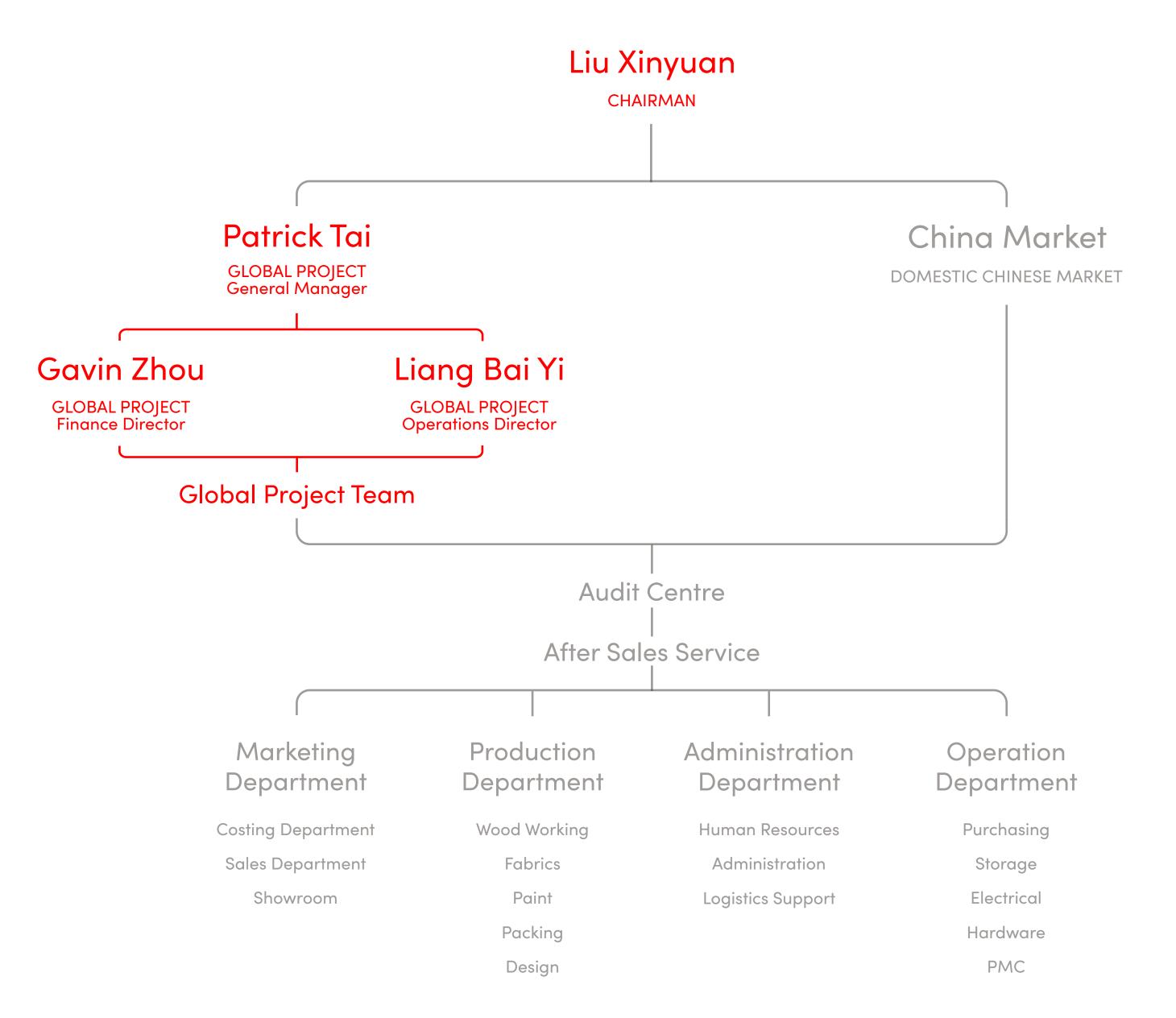
Feature Bar

Counter

Rack

**Harman Furniture Group Limited** 

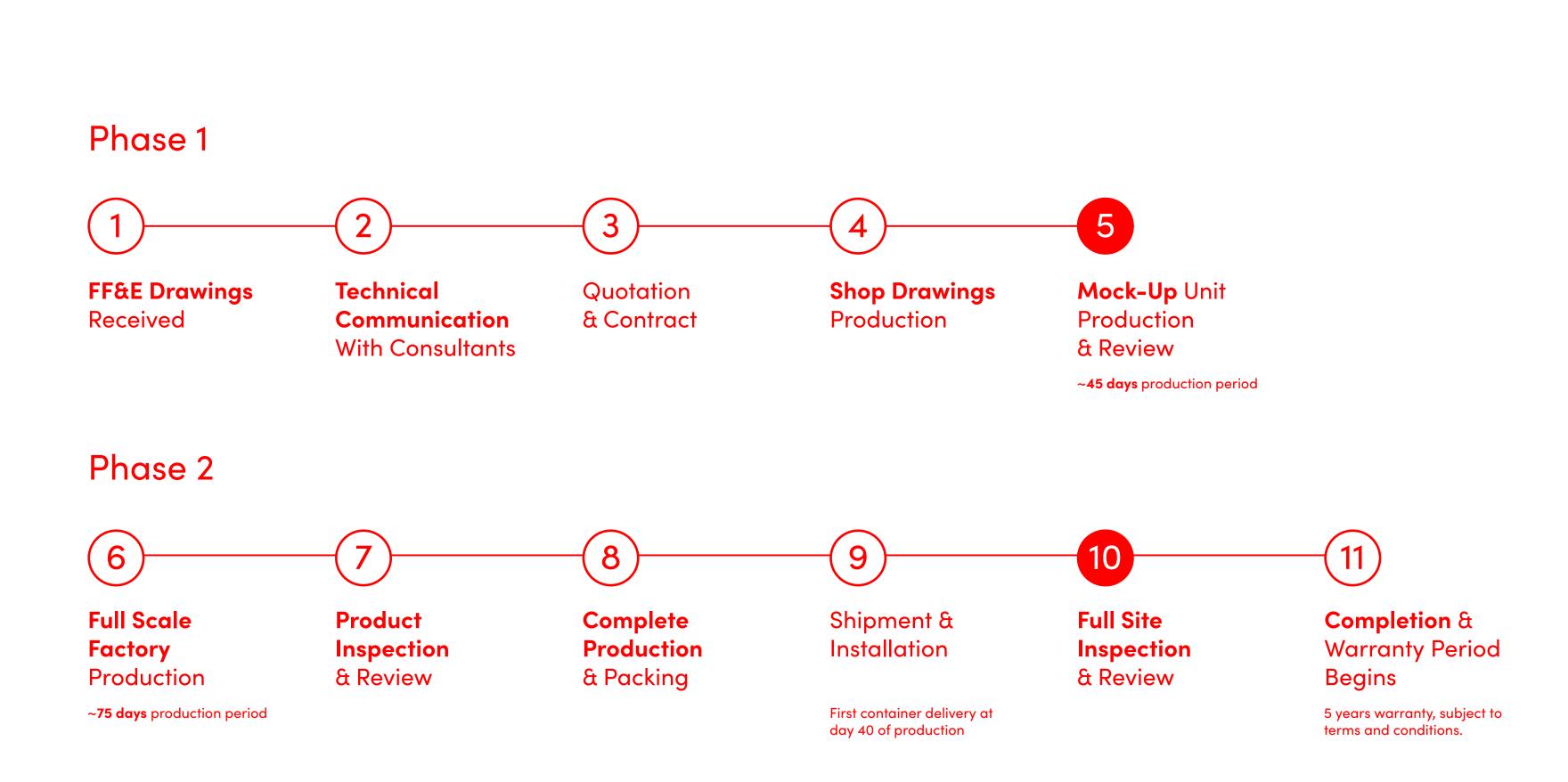
# Organisational Chart





### Production Workflow

- Mock-up:
- ~ 45 days production period
- Full scale production: ~75 days production period
- First container delivery at day 40
- 5 years warranty subject to terms and conditions





Product Review Joint product review with client, operator and consultants

## Company Statistics



#### Location

Foshan, Guangdong, China (established 1997)

>1000

Factory Craftsmen/ **Supporting Staff** 

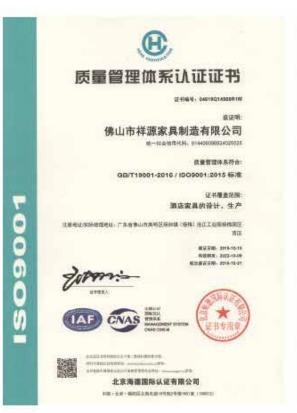
>60

Technical Specialists (CAD Drawings & Details) >150,000m<sup>2</sup>

Manufacturing/production/ mock-up space



### Certifications





























Environment, Management, QA/QC

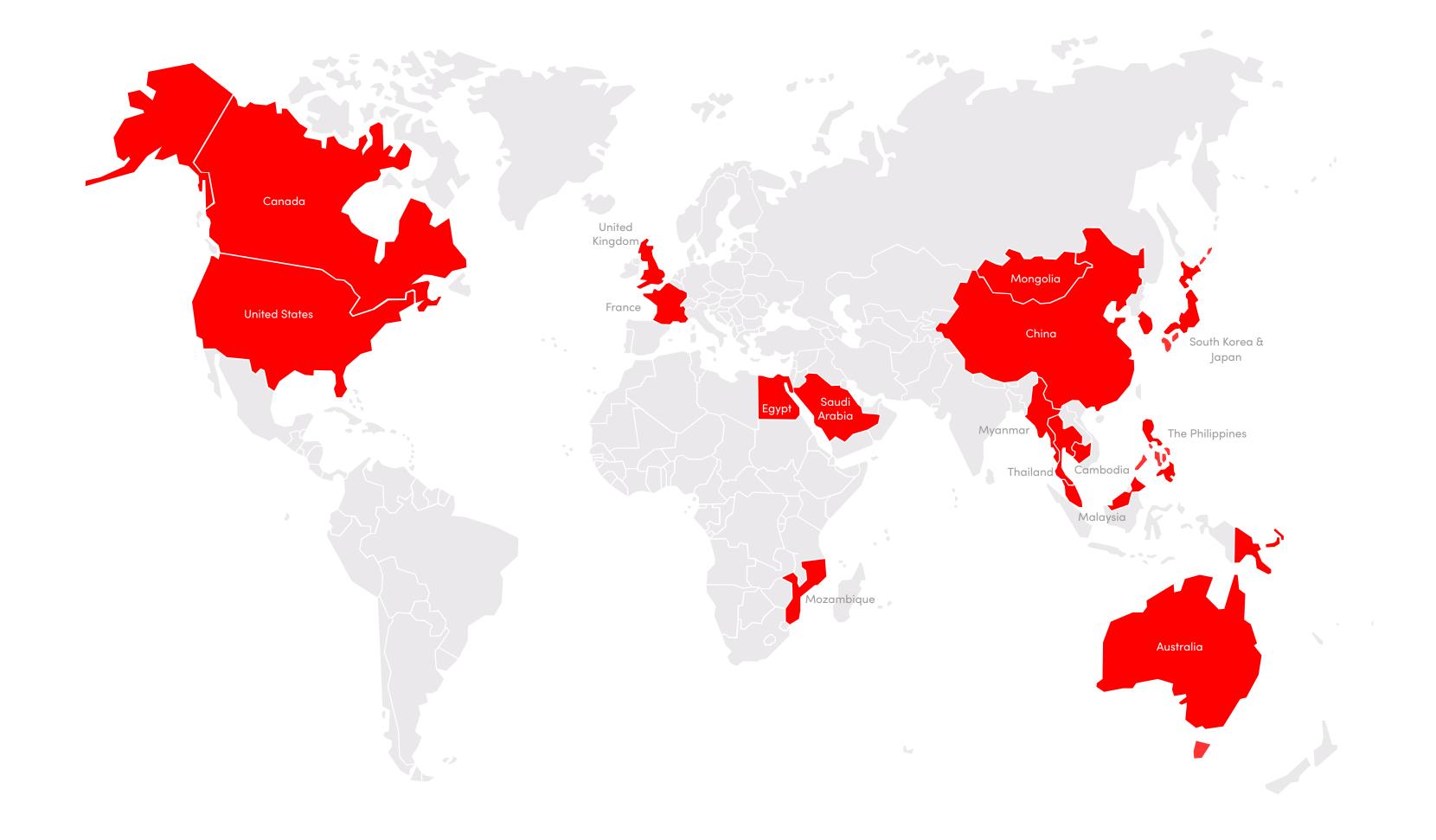


### Market Share

Manufactured in China, Harman's furniture are installed worldwide; partnering with all major hotel operators & consultants.

#### Continents:

- Asia
- Africa
- North & South America
- Australia
- Europe



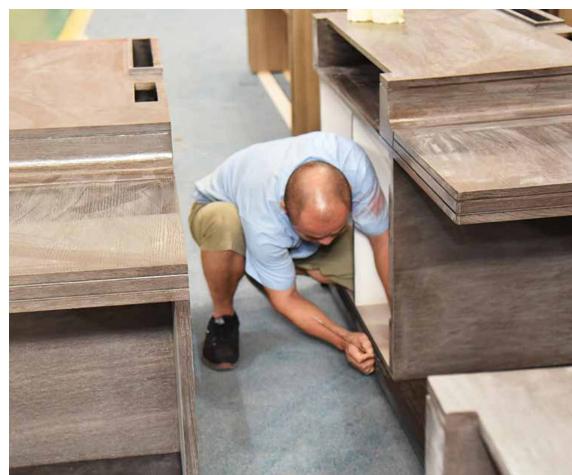


# Fabrication Process



#### Company Overview

























#### Company Overview





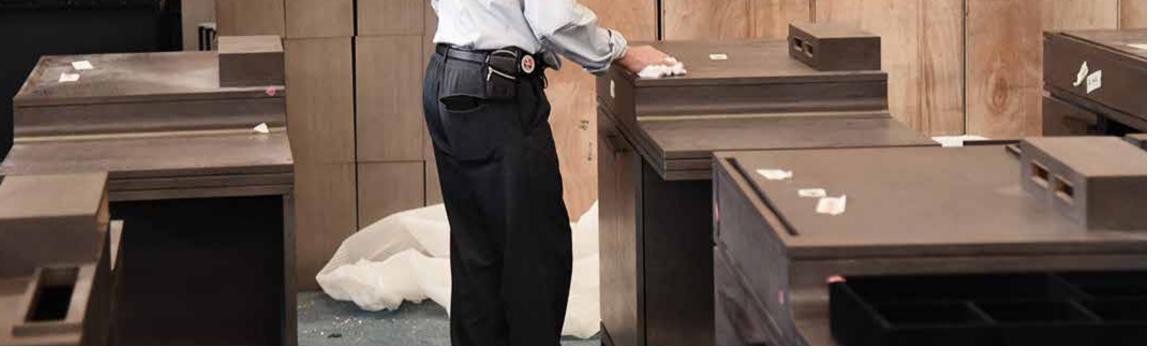




















#### Company Overview























# Present/Past Collaborations









Steelman Partners



Kengo Kuma & Associates Tokyo

Wilson Associates USA

Hirsch Bedner & Associates Ltd USA

Steelman Partners USA

**ARCADIS Netherlands** 



SODA Thailand/Singapore



**YOO Studio** Thailand/London



ChengChung Design Hong Kong/China



Peter Silling & Associates Hong Kong



Andre Fu Studio Hong Kong



Paul Liu Design Consultants Hong Kong



Neri & Hu China



FBEYE International Singapore



Greymatters Singapore



**Avalon Collective Interior Design** Singapore









































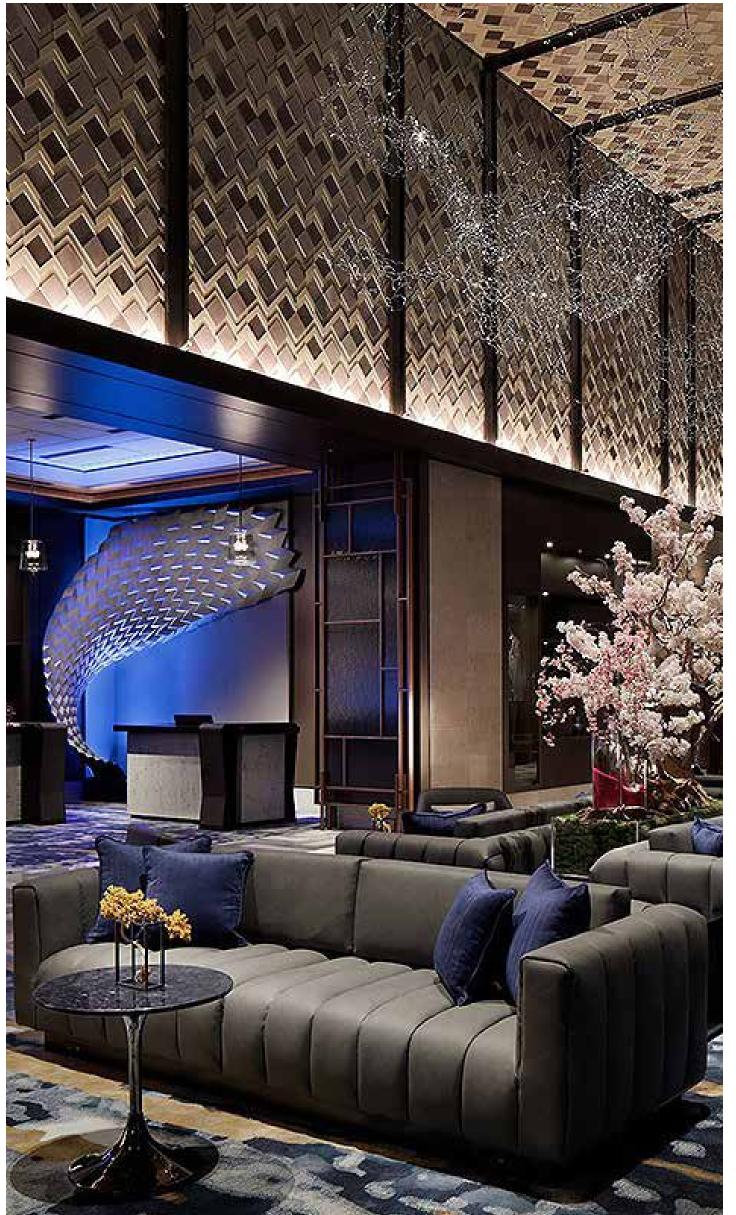




# Selected Projects



# MESM Tokyo Autograph Collection by Marriott, Japan

































### Hotel Indigo Inuyama Urakuen Garden, Japan







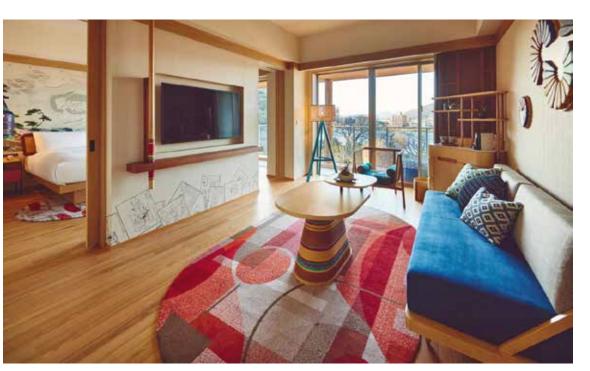




#### Selected Projects — Hotel Indigo Inuyama Urakuen Garden, Japan



















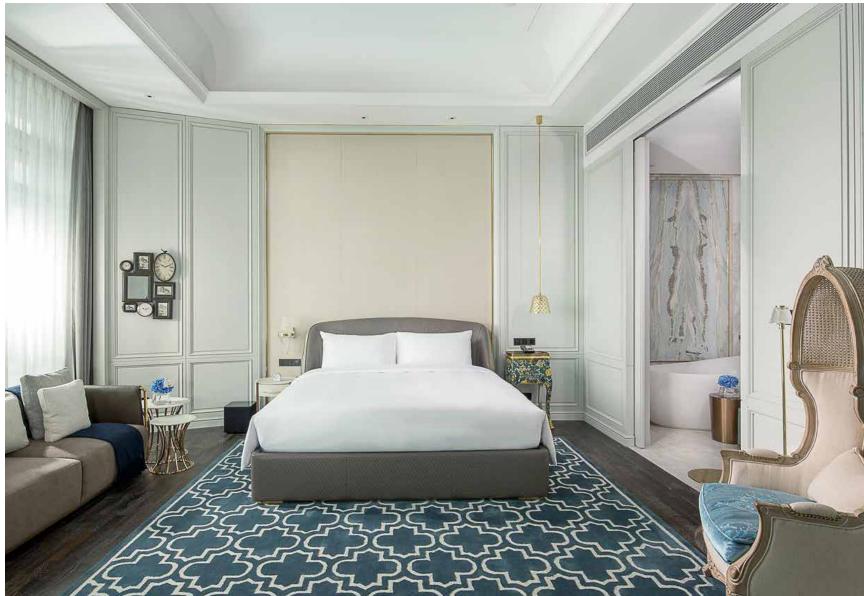




### Sofitel Hotels & Resorts Foshan, China





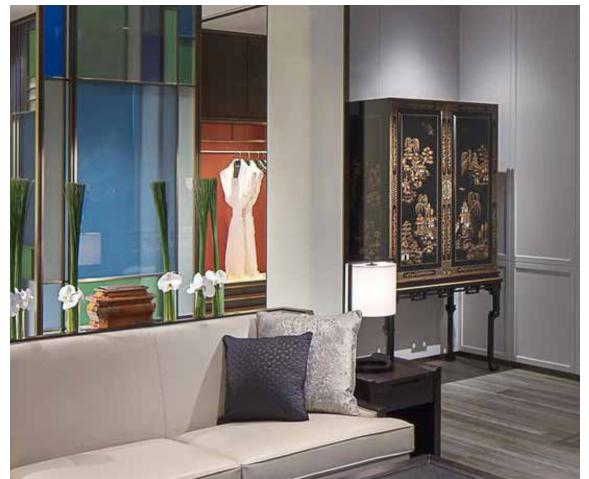






#### Selected Projects — Sofitel Foshan, China



















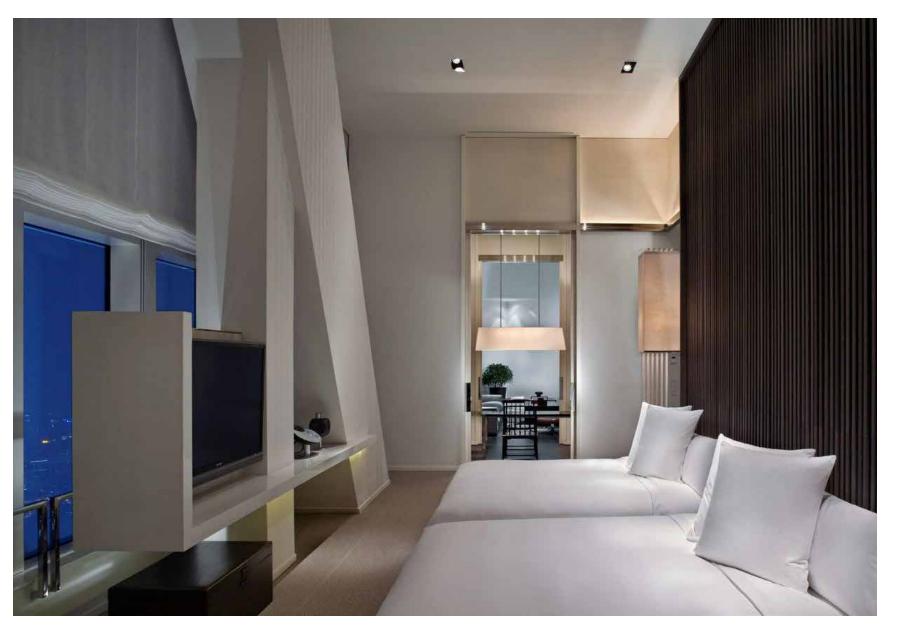




### Park Hyatt Hotel Shanghai, China







上海柏悅酒店 PARK HYATT SHANGHAI

















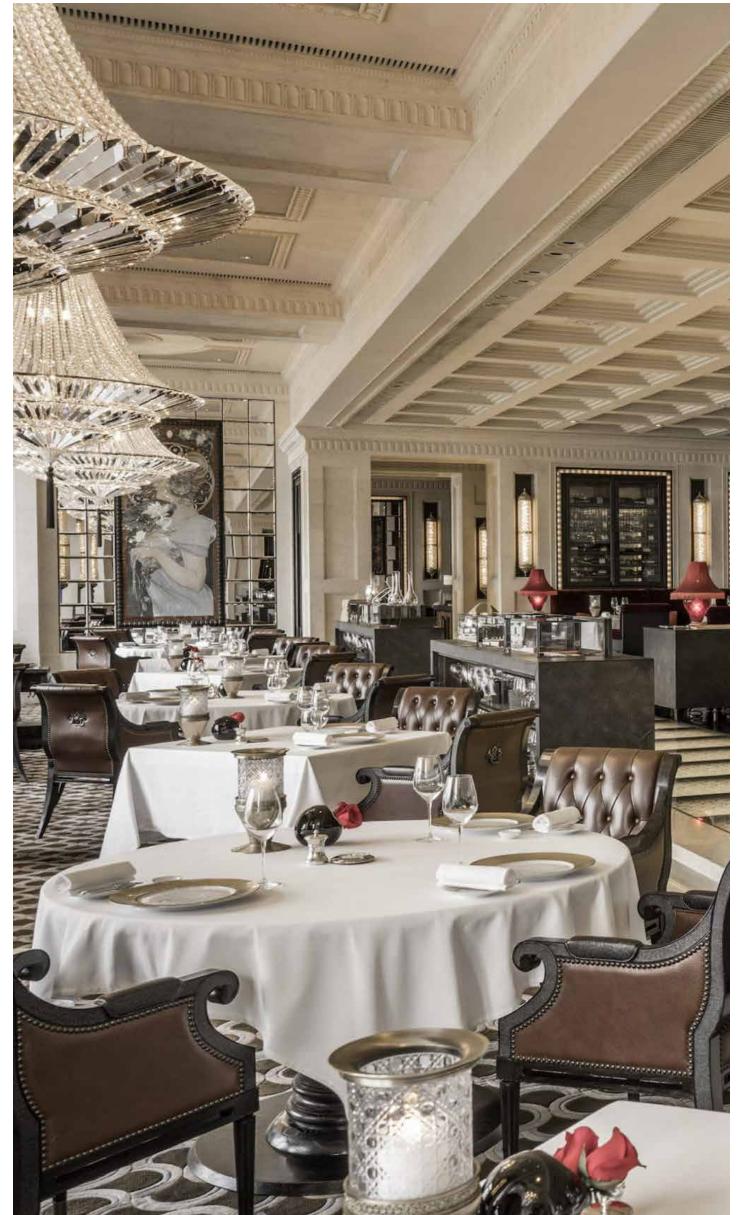








### Four Seasons Hotel Central, Hong Kong







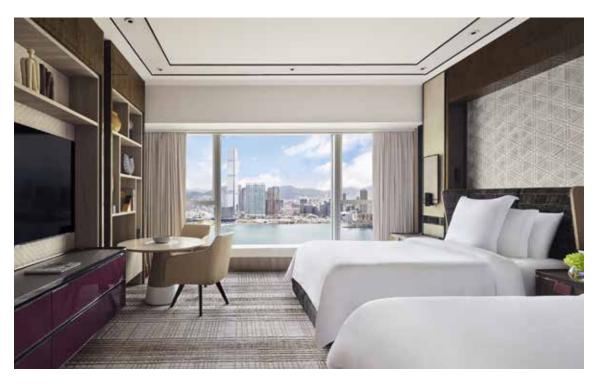




#### Selected Projects — Four Seasons Hotel Central, Hong Kong













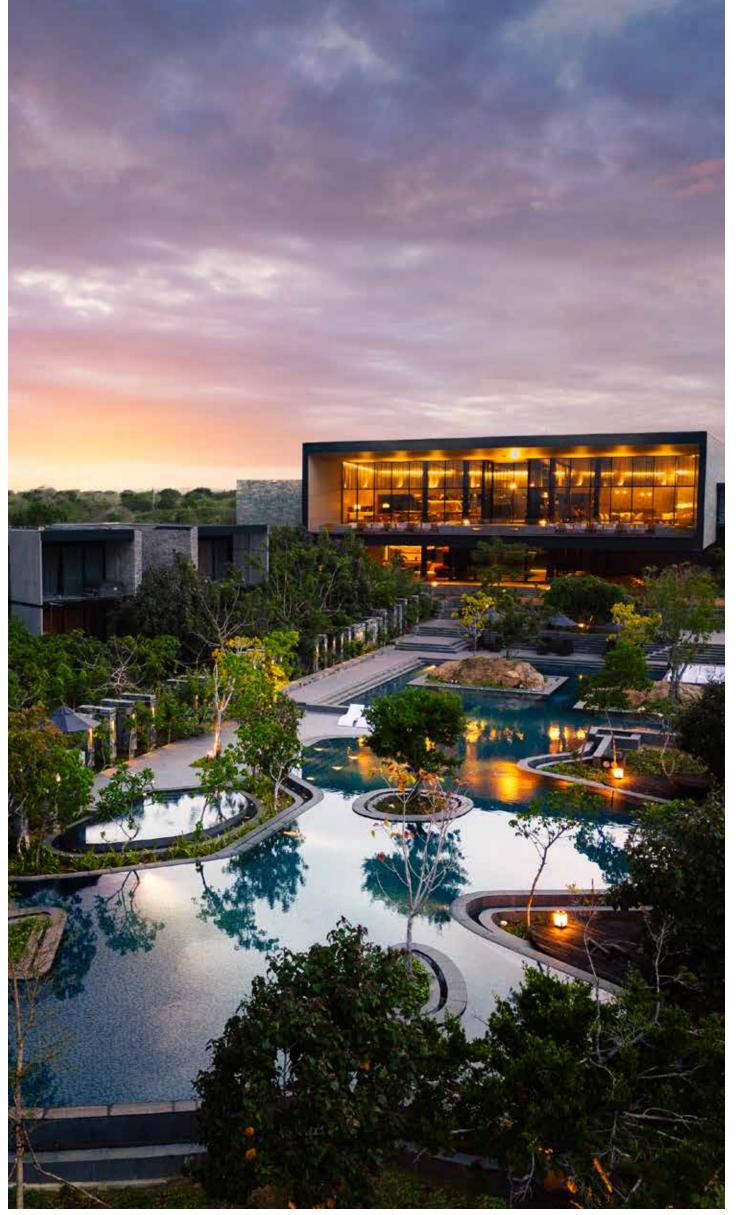








### Hilton Yala Resort, Sri Lanka











#### Selected Projects — Hilton Yala Resort, Sri Lanka















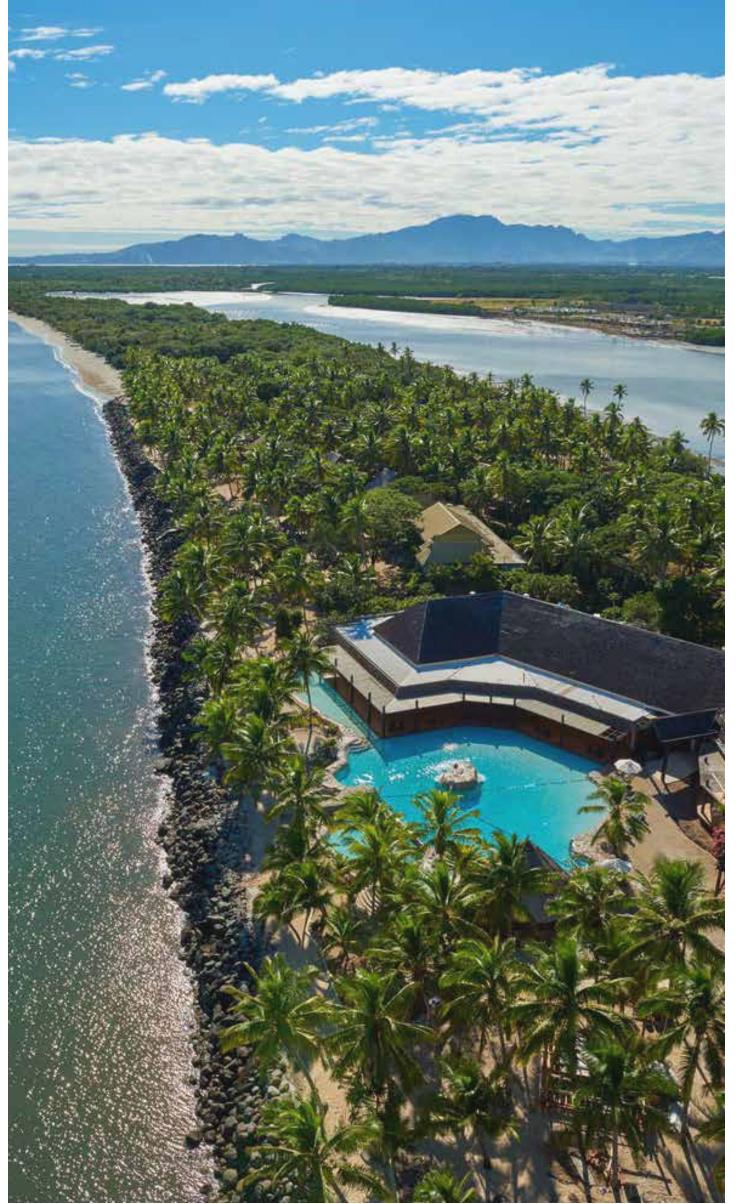








## DoubleTree Resort by Hilton Fiji, Sonaisali Island























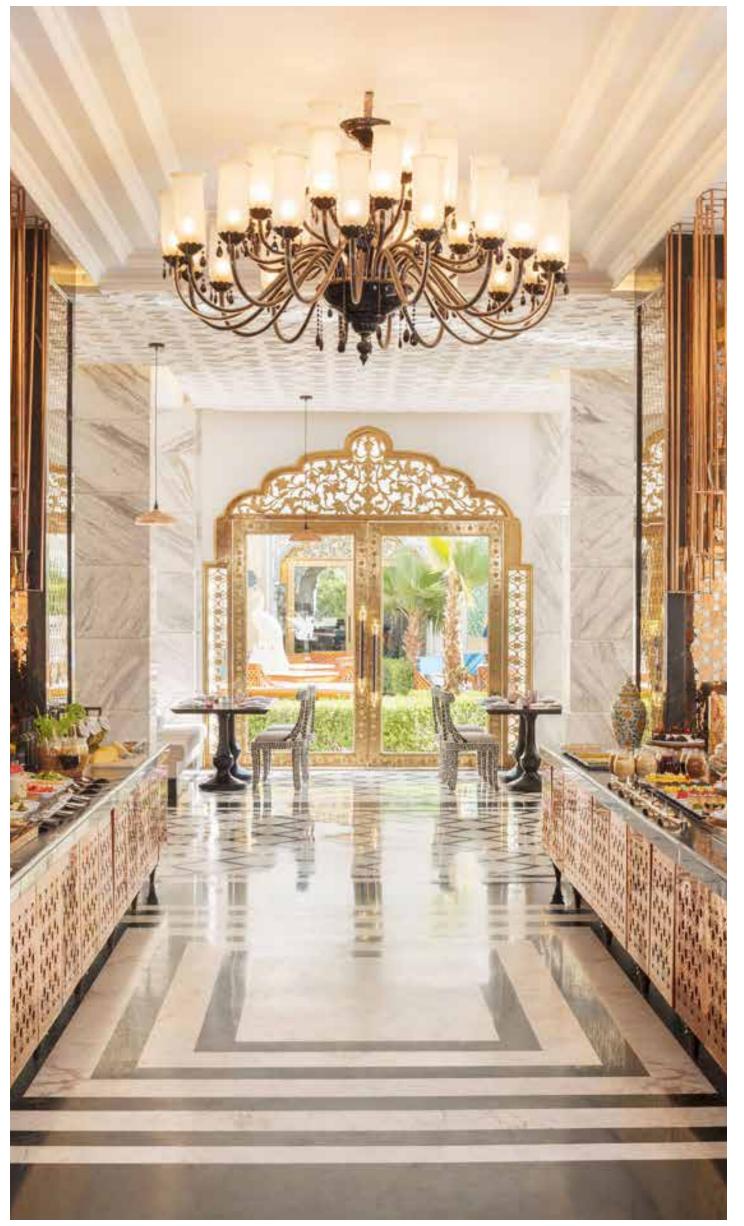


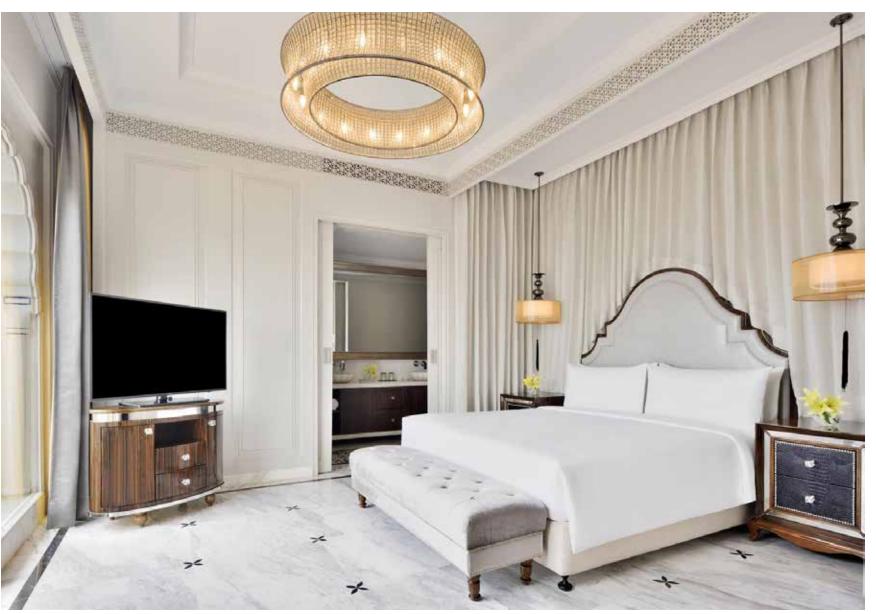






# JW Marriott Jaipur Resort & Spa, India











#### Selected Projects — JW Mariott Jaipur Resort & Spa, India















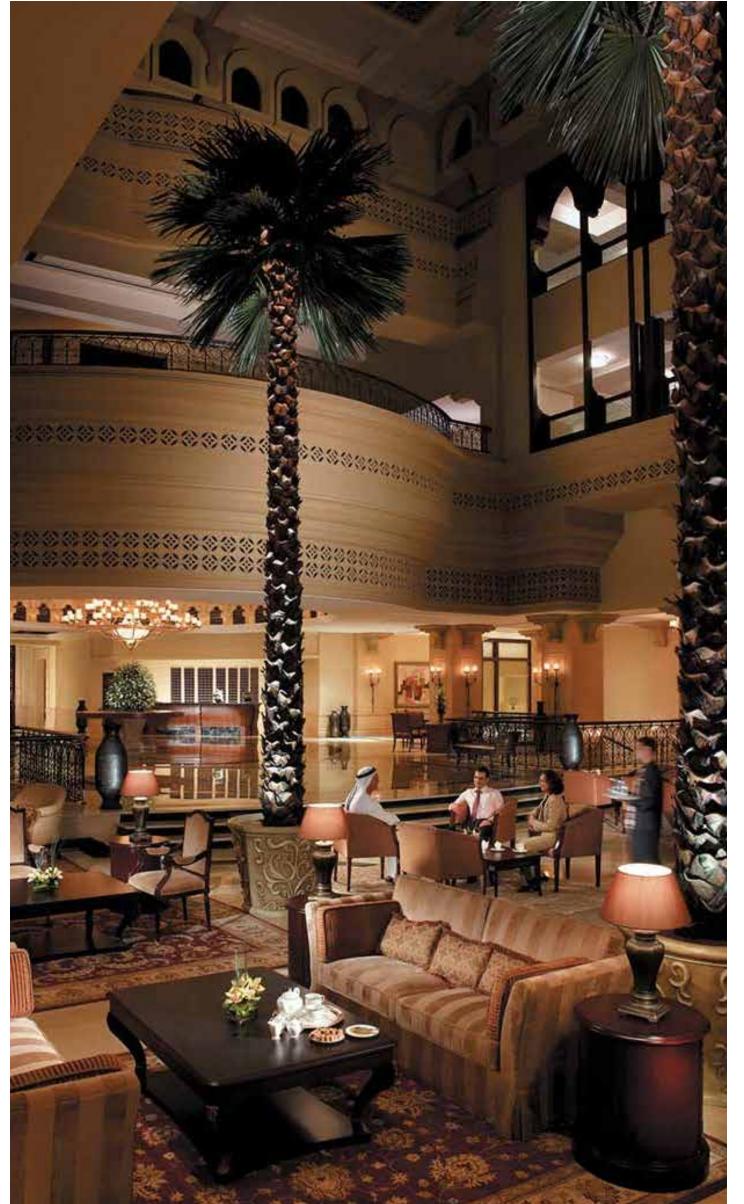








# Shangri-La Qaryat Al Beri, Abu Dhabi, UAE

























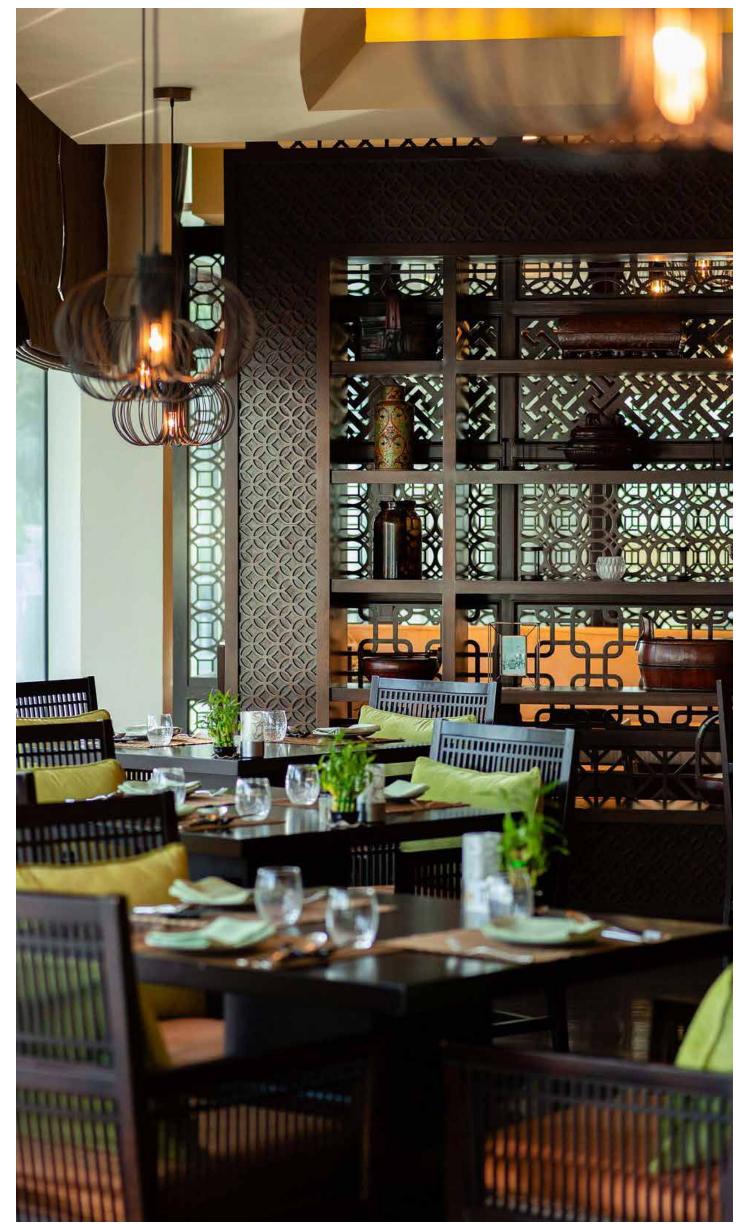




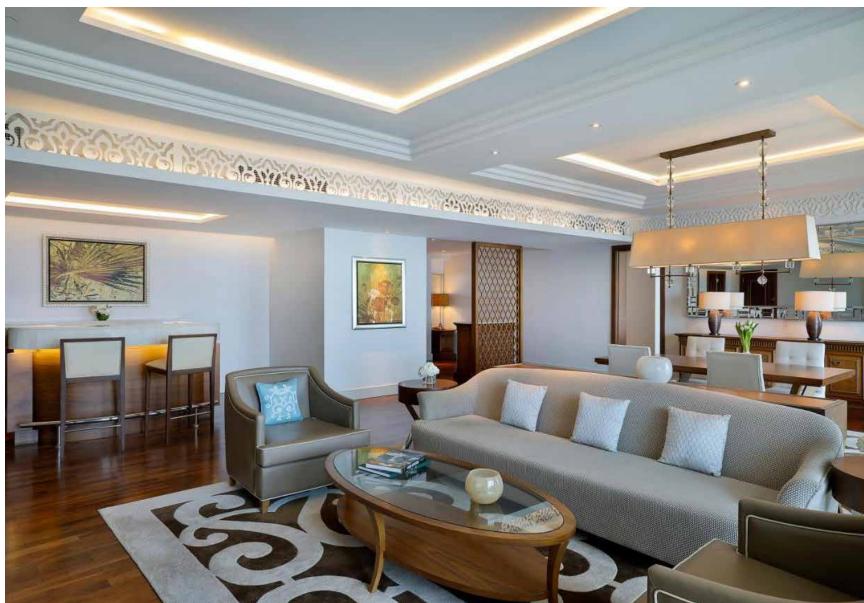




### Waldorf Astoria Palm Jumeirah, Dubai











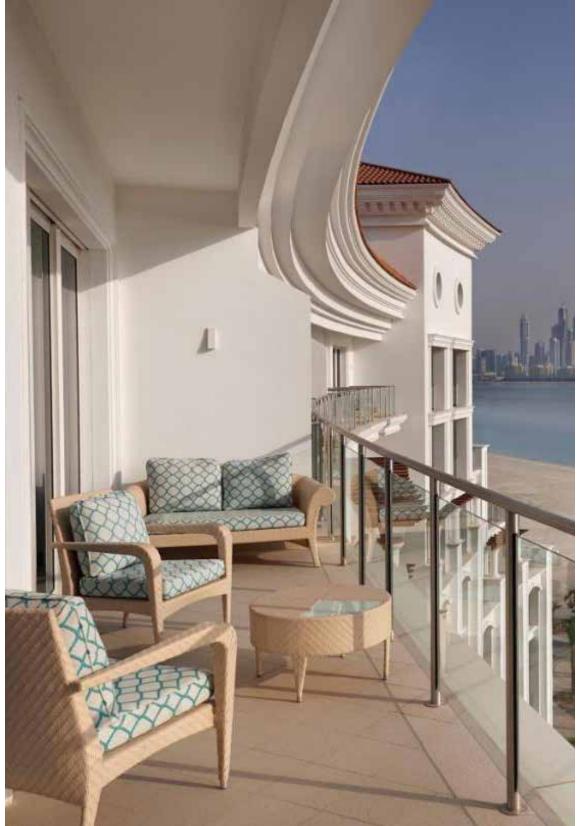


### Selected Projects — Waldorf Astoria Palm Jumeirah, Dubai















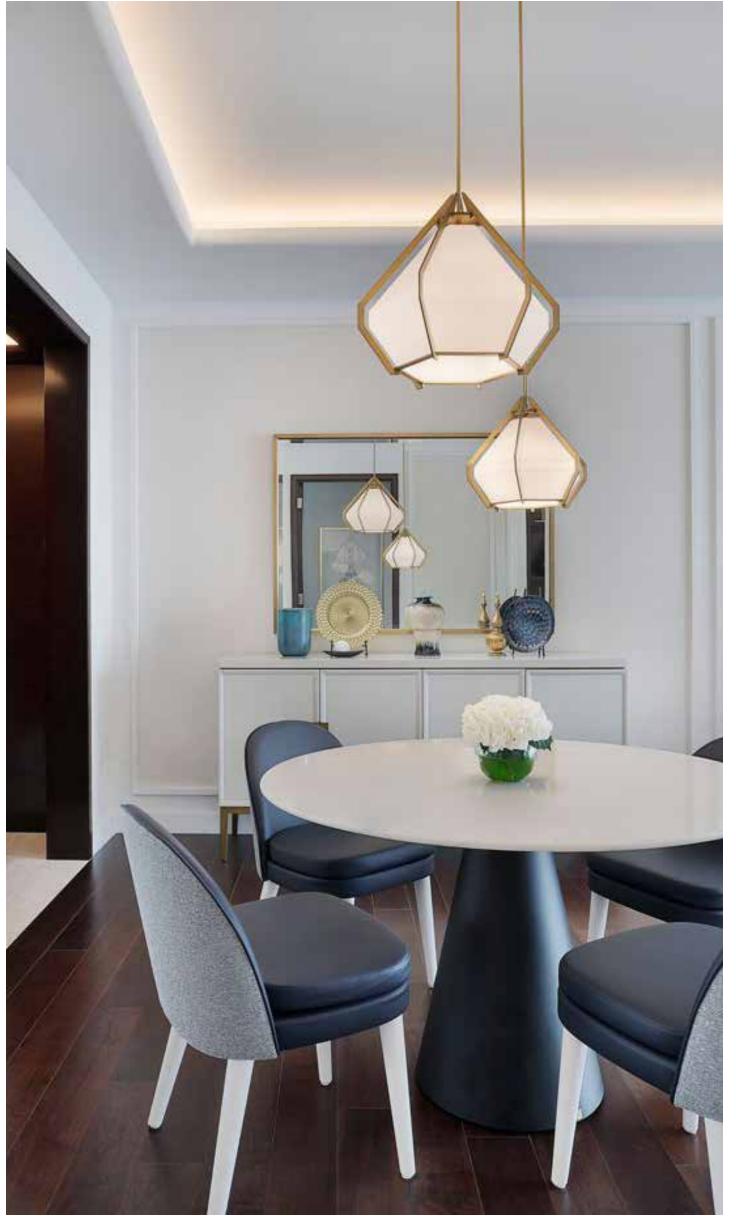








## Waldorf Astoria Lusail Doha, Qatar













### Selected Projects — Waldorf Astoria Lusail Doha, Qatar

























# Shangri-La Paris, France











### Selected Projects — Shangri-La Paris, France















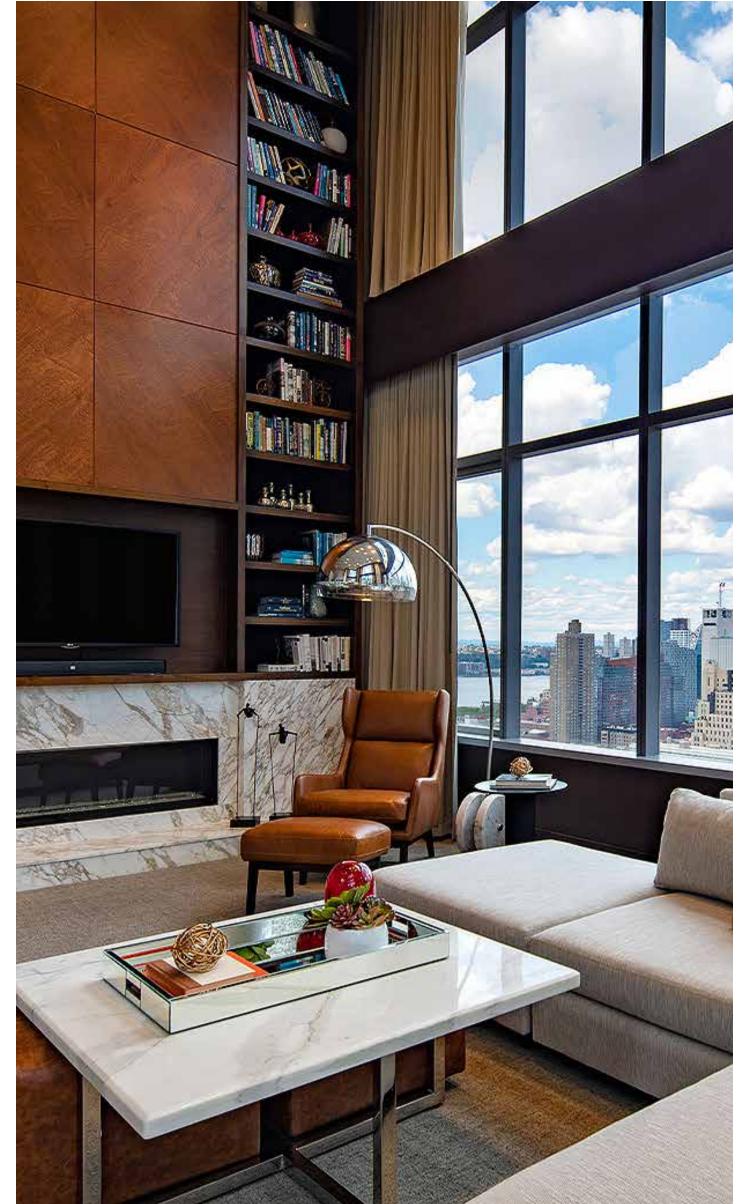




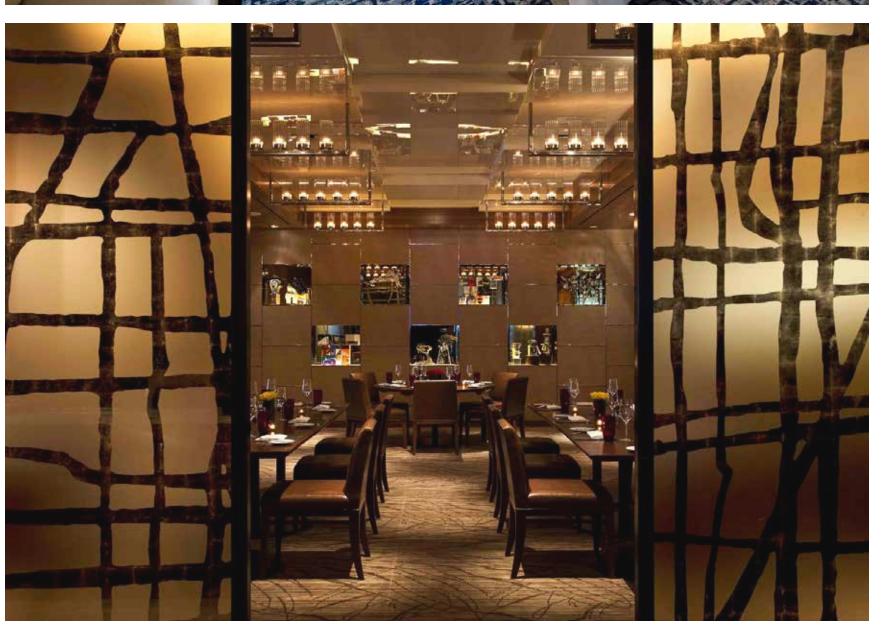




### InterContinental Hotel New York, USA

































# Westin Bayshore Vancouver, Canada











### Selected Projects — Westin Bayshore Vancouver, Canada























# Past Project References

2010-2020



No.	Project Name	Details	City	Country	Hotel Star	Date
	IHG Group					
1	Intercontinental Hotel	Guestroom & Public Loose and Fixed Furniture	Colombo	Sri Lanka	****	2019/06/17
2	Xi'an Jingkai Intercontinental Hotel	Hotel Room Furniture	Xian	China	****	2018/01/08
3	Taiyuan Crowne Plaza Holiday Inn Hotel	Room Furniture & Public Area Furniture	Taiyuan	China	****	2018
4	Nanjing Himalaya Holiday Inn Hotel	Room Furniture & Public Area Furniture	Nanjing	China	****	2017
5	Crowne Plaza Qiandao Lake Hangzhou	Room Furniture & Public Area Furniture	Hangzhou	China	****	2016
6	Intercontinental Hotel, Shanghai National Convention and Exhibition Center	Room Furniture & Public Area Furniture	Shanghai	China	****	2015/12/28
7	Crowne Plaza	All Furniture (Including Fixed Furniture)	Shanghai	China	****	2015/12/28
8	Intercontinental Hotel	Hotel Room Furniture	New York	USA	****	2014/04/20
9	Intercontinental Fuzhou	Room Furniture & Public Area Furniture Including Fixed Furniture	Fuzhou	China	****	2013/01/28
10	Intercontinental Heilong Lake	Room Furniture & Public Area Furniture	Meishan	China	****	2013
11	Intercontinental Kunming	Room Furniture & Public Area Furniture	Kunming	China	****	2012
12	Intercontinental Wuxi	Room Furniture & Public Area Furniture	Wuxi	China	****	2011





No.	Project Name	Details	City	Country	Hotel Star	Date
	IHG Group					
11	Crowne Plaza Tianjin Jinnan	Room Furniture & Public Area Furniture	Tianjin	China	****	2011
12	Southern Sun Intercontinental Hotel	Hotel Room Furniture	Wuxi	China	****	2010/01/08
	Hilton Hotel Group					
13	Double Tree by Hilton Hotel	Room Furniture & Public Area Furniture	Shimei Peninsula	China	****	8/12/2019
14	Scandic Hilton Hotel	Bedroom Furniture	Fuzhou	China	****	11/15/19
15	Hilton Yala Resort	Guestroom & Public Loose And Fixed Furniture	Yala	Sri Lanka	****	10/20/19
16	Hilton Hotel	All Furniture (Loose & Fixed Furniture)	Dili	East Timor	****	8/5/19
17	Hilton Hotel Sandi, Fuzhou	Room Furniture & Public Area Furniture Including Fixed Furniture	Fuzhou	China	****	2017
18	Double Tree by Hilton, Hainan	Room Furniture & Public Area Furniture Including Fixed Furniture	Xinglong	China	****	2017
19	Hilton Paris Opera	Room Furniture & Public Area Furniture	Paris	France	****	2015
20	Hilton Hotel, Shiyan	Room Furniture & Public Area Furniture	Shiyan	China	****	12/2/15
21	Huasheng Hilton Garden Hotel, Shenzhen	Hotel Room Furniture	Shenzhen	China	****	11/23/15



No.	Project Name	Details	City	Country	Hotel Star	Date
	Hilton Hotel Group					
22	Fiji Double Tree by Hilton Hotel	All Furniture (Including Fixed Furniture)		Fiji	****	5/1/15
23	London Hilton Hotel	Hotel Room Furniture	London	UK	****	1/20/15
24	Double Tree by Hilton, Anshun	Room Furniture & Public Area Furniture Including Fixed Furniture	Anshun	China	****	2014
25	Double Tree by Hilton, Heyuan	Room Furniture & Public Area Furniture	Heyuan	China	****	2013
26	Hilton Hotel	Hilton Hotel	Dammam	Saudi Arabia	****	3/1/13
	Shangri-La					
27	Shangri-La  Hylandia by Shangri-La	Room Furniture & Public Area Furniture	Yunan	China	****	2019
27			Yunan Nanchang	China	****	2019
	Hylandia by Shangri-La	Public Area Furniture  Room Furniture &				
28	Hylandia by Shangri-La  Shangri-la Hotel, Nanchang	Public Area Furniture  Room Furniture & Public Area Furniture  Room Furniture &	Nanchang	China	****	2018
28	Hylandia by Shangri-La  Shangri-la Hotel, Nanchang  Shangri-la Hotel, Hangzhou	Public Area Furniture  Room Furniture & Public Area Furniture  Room Furniture & Public Area Furniture  Room Furniture & Public Area Furniture	Nanchang Hangzhou	China	****	2018

No.	Project Name	Details	City	Country	Hotel Star	Date
	Shangri-La					
33	Shangri-la Hotel, Tianjin	Room Furniture & Public Area Furniture	Tianjin	China	****	2014
34	Shangri-la Hotel, Hefei	Room Furniture & Public Area Furniture	Hefei	China	****	9/21/14
35	Shangri-la's Rasa Sayang Resort & Spa, Penang	Room Furniture & Public Area Furniture	Penang	Malaysia	****	6/10/14
36	Shangri-la Hotel, Shenyang	Room Furniture & Public Area Furniture	Shenyang	China	****	2013
37	Shangri-la Hotel, Toronto	Room Furniture & Public Area Furniture	Toronto	Canada	****	2012
38	Shangri-la Hotel, Haikou	Room Furniture & Public Area Furniture	Haikou	China	****	2012
39	Shangri-La Hotel, Qufu	Room Furniture & Public Area Furniture Including Fixed Furniture	Qufu	China	****	2012
40	Shangri-la Hotel Paris	Room Furniture & Public Area Furniture	Paris	France	****	2010
	Sheraton Hotel					
41	Sheraton Hotel, Yunfu	Room Furniture & Public Area Furniture	Yunfu	China	****	2018
42	Shraton Hotel, Zibo, Shangdong	Room Furniture & Public Area Furniture Including Fixed Furniture	Zibo	China	****	2016
43	Sheraton Hotel, Zhanjiang	Room Furniture & Public Area Furniture	Zhanjiang	China	****	2014

No.	Project Name	Details	City	Country	Hotel Star	Date
	Sheraton Hotel					
44	Sheraton Hotel	Hotel Room Furniture	Sydney	Australia	****	6/1/13
45	Sheraton Hotel, Chuzhou	Room Furniture & Public Area Furniture	Chuzhou	China	****	2013
46	Sheraton Hotel, Huizhou Bailu Lake	Room Furniture & Public Area Furniture Including Fixed Furniture	Huizhou	China	****	2012
	Wyndham					
47	Wyndham Hotel	Room Furniture & Public Area Furniture	Hunan	China	****	10/10/19
48	Wyndham Hotel	Guestroom & Pulic Loose Furniture	Yangon	Myanmar	****	5/18/17
49	Wyndham Grand Gaoming, Foshan	Room Furniture & Public Area Furniture Including Fixed Furniture	Foshan	China	****	2017
	ACCOR					
50	Sofitel Hotel	Guestroom & Pulic Loose Furniture	Haikou	China	****	1/16/20
51	Novotel Hotel	Room Furniture & Public Area Furniture Including Fixed Furniture	Jiangsu	China	****	2/11/18
52	Sofitel Gold Coast	Room Furniture & Public Area Furniture	Brisbane	Australia	****	8/15/17
53	Sofitel Golf Phase II, Nanjing	Room Furniture & Public Area Furniture Including Fixed Furniture	Nanjing	China	****	2014



No.	Project Name	Details	City	Country	Hotel Star	Date
	Mariott					
54	Marriott Hotel	Guestroom Loose & Fixed Furniture	Boracay, Caticlan	Philippines	****	11/16/19
55	JW Marriott Hotel	Guestroom & Public Loose Furniture	Tokyo	Japan	****	6/15/19
56	Ritz-Carlton Hotel	Guestroom & Public Loose Furniture	Xian	China	****	5/16/18
57	JW Marriott Jaipur Resort & Spa	Room Furniture & Public Area Furniture	Jaipur	India	****	11/15/16
58	The Ritz Carlton Shanghai Pudong	Room Furniture & Public Area Furniture	Shanghai	China	****	6/21/10
	Hyatt					
59	Hyatt (Fujian)	Hotel Room Furniture	Fujian	China	****	10/3/19
59 60		Hotel Room Furniture  All Furniture (Including Fixed Furniture)	Fujian Nanjin	China	****	10/3/19 6/12/19
	Hyatt (Fujian)					
60	Hyatt (Fujian)  Renaissance Hotels	All Furniture (Including Fixed Furniture)	Nanjin	China	****	6/12/19
60	Hyatt (Fujian)  Renaissance Hotels  Residence Inn Hotel	All Furniture (Including Fixed Furniture)  All Furniture (Including Fixed Furniture)	Nanjin Foshan	China	****	6/12/19 6/8/19



No.	Project Name	Details	City	Country	Hotel Star	Date
	Hyatt					
65	Guangzhou Rosewood Hotel	Room Furniture & Public Area Furniture Including Fixed Furniture	Fuzhou	China	****	8/18/15
66	Renaissance Hotel, Guiyang	Room Furniture & Public Area Furniture	Taiyuan	China	****	9/13/16
	Kempinski					
67	Kempinski Hotel Fuzhou	Room Furniture & Public Area Furniture Including Fixed Furniture	Fuzhou	China	****	8/18/15
68	Kempinski Hotel Taiyuan	Room Furniture & Public Area Furniture	Taiyuan	China	****	9/13/16
	Ramada					
69	Ramada Plaza, Changsha Wangcheng	Room Furniture & Public Area Furniture Including Fixed Furniture	Changsha	China	****	2018
69 70			Changsha Xiangyang	China	****	2018
	Ramada Plaza, Changsha Wangcheng	Including Fixed Furniture  Room Furniture & Public Area Furniture				
70	Ramada Plaza, Changsha Wangcheng  Ramada Plaza Orlando Hotel, Xiangyang	Room Furniture & Public Area Furniture Including Fixed Furniture	Xiangyang	China	****	2018
70	Ramada Plaza, Changsha Wangcheng  Ramada Plaza Orlando Hotel, Xiangyang  Ramada Resort	Room Furniture & Public Area Furniture Including Fixed Furniture Room Furniture & Public Area Furniture	Xiangyang Kumbhalgarh	China	* * * * *	2018 9/20/16



No.	Project Name	Details	City	Country	Hotel Star	Date
	Howard Johnson					
74	Changsha Xiangjiang Howard Johnson Hotel	Room Furniture & Public Area Furniture	Changsha	China	****	2017
	Other Brands					
75	Grand Mercure Hotel	Room Furniture & Public Area Furniture Including Fixed Furniture	Jiangsu	China	****	3/6/19
76	China Resources Center	All Furniture (Including Fixed Furniture)	Qingdao	China	****	1/15/19
77	Royal Moutain Hotel	Room Furniture & Public Area Furniture	Ulan Bator	Mongolia	****	9/15/16
78	Ciel De Jeju Resort	Hotel Room Furniture	Cheju do	Korea	****	4/21/14
79	Pole Hotel	Hotel Room Furniture	Maputo	Mozambique	****	4/20/13
80	Mercato Mall Hotel	All Furniture (Including Fixed Furniture)	Sharmel Sheikh	Egypt	****	8/1/12
81	Kanamana Resort (B&G hotel)	All Furniture (Including Fixed Furniture)	Masa Alm	Egypt	****	1/8/12



# Thank you!

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